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*We pride ourselves  
 on delivering high value  
 legal services*  
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**PROCONSULT**  
 ADVOCATES & LEGAL CONSULTANTS  
 EXCELLENCE IS OUR MINIMUM STANDARD

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## Our Vision

Our vision is to provide our client with legal solutions that have far-reaching impact on our client's lives and their concerns. Out of the ordinary solutions are critical to our approach in resolving legal issues. With a collective experience flowing from lawyers qualified in varied jurisdictions, and expertise in both general legal issues and niche areas of laws, we are adept at providing turnkey legal solutions to protect our clients holistically by addressing their issues as a whole. We take pride in our service as legal professionals who study their clients' problems from a birds-eye-view and provide solutions for the problem in its entirety rather than its parts.

We are a local law firm connected by key decision makers and committed to the market with unique and international expertise allowing us to provide seamless legal solutions to challenging legal problems from the heart of GCC. We are a full-fledged law firm with international expertise helping us cut through legal complexities in a dynamic market with an increasingly challenging environment. With this vision, we have established ourselves to become an international desk providing services to a global audience.



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## About ProConsult

ProConsult Advocates & Legal Consultants is one of the leading law Firms in the region with a remarkable winning rate of 90%. We are experienced enough to deal with the diverse and complex needs of clients seeking legal advice, representation in Courts, or planning to establish, structure or restructure their businesses, ventures or projects in the UAE.

With a team of highly qualified and expert lawyers from different countries, the ProConsult Advocates Team provides a full range of legal services in Dubai and the UAE in the areas of Property Law, Corporate Law, Real Estate Law, Divorce and Family Law, Labor Law, Business Setup, Civil and Criminal cases, Property Disputes, Arbitration, Debt Recovery, Bankruptcy and Insolvency.

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*Human laws are born,  
live, and die*

*Leges humanae nascuntur,  
vivunt, moriuntur.*

Within a short span of 25 years, ProConsult Advocates & Legal Consultants have hundreds of local and international clients who are extremely happy and satisfied with our services.

Apart from representing clients before various Courts and Departments in UAE, we have a wealth of experience in drafting and reviewing contracts.



ProConsult acts as an independent legal counsel to clients ranging from small private clients to renowned multinational corporation.

In brief, we focus on delivering a full range of legal services, especially those of a complex, high-profile, multi-jurisdictional nature.

### Ten Reasons to choose Proconsult Advocates & Legal Consultants

- ✓ Best Law Firm in UAE with an intimate understanding of the Local Legal and Economic Markets as well as its governing Laws and Customs.
- ✓ 25 Years of Experience in Litigation and Legal Consultancy Services.
- ✓ A Remarkable Winning Rate of 90% in Court Matters.
- ✓ Extremely High Success Rate in Labor, Property and Family Cases.
- ✓ Highly Qualified Lawyers from Different Countries.
- ✓ Vast Experience in Drafting and Reviewing of Agreements, and Structuring of local and International Deals.
- ✓ High Quality Legal Services for Reasonable Rates.
- ✓ Hundreds of Happy and Satisfied Clients, both Local and International.
- ✓ Special Attention to all our Clients.
- ✓ A Special, Dedicated Team of Arabic and English speaking Lawyers.



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## Our Management

Tony F. Maalouli is the Managing Partner of ProConsult Advocates & Legal Consultants. He is a Lebanese lawyer and legal consultant and member of the International Bar Association who graduated from the Lebanese University, with an LLM and was admitted to the Beirut Bar Association in 1992. He obtained a DES (Diploma of Higher Studies) in private law in 1994 from the Lebanese University. He is a member of the Lebanese Business Council, French Business Council and Canadian Business Council in Dubai and the Northern Emirates. He is fluent in Arabic, French and English.

His areas of expertise encompass Commercial and Corporate Law, Corporate Structuring, Mergers and Acquisitions, Agency Law, Franchising, Banking and Finance, Employment Law, Insurance Law, Intellectual Property, Information Technology and Internet Law, Real Estate and construction, insolvency, Alternate Dispute Resolution, and Criminal Law.

### Work Experience

- ✓ Reviewing and Negotiating the documentation for a Major Real Estate Project in Dubai Internet City, the Emirate of Dubai, UAE - with the Dubai Technology and Media Free Zone Authority
- ✓ Structuring a Concession given by Dubai Metro and documentation for equity raising, debt financing, structuring joint ventures and SPVs with banks acting as co-investors, placement agents and lead arrangers, and reviewing all other agreements related to the project inter alia project management, development and construction, financial advisory services, marketing and media related.
- ✓ Acquisition and Development of Hotel and Resort complexes in Libya, Sudan and Milan. Sale and Purchase of Towers under Construction and Legal Feasibility Studies for Major Real Estate Projects in the UAE.
- ✓ Structuring and drafting documentation for the development of a Major Real Estate Project with serviced apartments by a Real Estate Close Ended Fund established in Kuwait, run by an international operator.

- ✓ Structuring of Public-Private Partnerships
- ✓ Structuring the Issue of AED /800,000,000/ Bonds Convertible into shares for one of the leading Banks in the UAE. Drafting and Reviewing Corporate Credit Documentation, Redrafting the Memorandum and Articles of Association after listing on financial markets, and formation of Real Estate Financing SPVs for leading banks in the UAE
- ✓ Acquisition of Companies in European jurisdictions.
- ✓ Restructuring and Redistribution of Group of Companies.
- ✓ Estate Planning and formation of Family Holding Structures.
- ✓ Advising a leading European company on the legal aspects related to a dispute with the Government of Ajman related to a Waste Water Collection Network and Treatment Facility.
- ✓ Advising a leading European Company on the litigation aspects related to a dispute deriving from a very large industrial claim towards a Dubai Government fully owned company.
- ✓ Handling the criminal case related to the collapse of the roof of the BPST building (Jebel Ali Power and Desalination Plant, Station "K" Phase (II) and the death and injuries of workers working on site.
- ✓ Advising a leading Multinational on an arbitration before the ICC in Paris.
- ✓ Representing a leading Real Estate Developer in an arbitration/mediation with the contractors for the stone flooring and contractors for the development of apartment blocks and office tower.
- ✓ Representing a leading Multinational Company in an ICC arbitration related to a multi-billion Dollar EPC Contract (Engineer, Procure and Construct) for a Government Project in the UAE



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## Our Expertise

### Arbitration, Litigation & Dispute Resolution

We have the right of audience before all UAE courts, the Dubai International Financial Center (DIFC) and the Dubai International Arbitration Center (DIAC).

Our lawyers are client-driven and always seek the most pragmatic, cost-effective solution for clients. We achieve the best possible results at reasonable costs, whether through an early settlement or after a lengthy trial.

Our lawyers have extensive trial experience in both commercial and civil cases including representing individuals and corporate clients in civil, criminal and administrative proceedings, suits involving the enforcement of contracts, actions for the recovery of damages based on contract and tort, intra-corporate and insurance and marine disputes, pursuing the judicial enforcement of intellectual property rights and international trade disputes.



Although an amicable settlement is always preferable, should things become contentious, a client may feel comfortable knowing that his ProConsult assigned lawyer has been handling his case throughout its duration and, therefore, is intimately aware of its history.

We seek, first and foremost, to practice a philosophy of 'dispute avoidance'. This involves anticipating areas of conflict with our client's objectives, before they appear. Nevertheless, should disputes arise, our lawyers have extensive experience in representing clients in arbitration and mediation proceedings and other private alternative dispute resolution processes.



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## Corporate & Commercial

ProConsult's corporate department has a proven track record of advising some of the leading corporate clients in the region. Our team caters to a portfolio of high-profile clients in the region which includes from the small and medium enterprises (SMEs), to family groups, to the Multinational Companies all from diverse business sectors.

We also draw key experts from our firm to advise our clients on complex and cross border transactions, and acquisitions of businesses overseas and hotel deals and property concessions. We advise corporate entities from various industry sectors entering into key commercial dealings, real estate developers, banking and financial institutions, hospitality companies and destination management companies, and restaurant chains on commercial matters, and assist them in structuring franchise systems in the GCC and MENA region in general.

## Real Estate and Construction

We represent our clients in high-profile real estate transactions ranging from the purchase of an apartment or villa to the structuring and drafting of documentation for the development of Major Real Estate Projects and the management of such projects by international operators and structuring of real estate trusts and funds. We also render but are not limited to the following legal services.

- ✓ Property dispute litigation through court litigation and arbitration.
- ✓ We advise construction development companies, contractors and sub-contractors on contracts and agreements for major construction projects, as well as manage construction-related disputes.
- ✓ Reviewing and drafting custom-made tenancy contracts & commercial lease agreements.
- ✓ Representing landlords as well as tenants in disputes before the competent authorities.



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## Banking & Finance Law

ProConsult Advocates & Legal Consultants team is specialized in areas of Banking Laws, Islamic and Commercial Banking Contracts and Transactions, structuring banking facilities documentation and agreements and real estate mortgages and other banking securities and guarantees, and the enforcement of such securities and guarantees, letters of credit, debt recovery from defaulting bank customers and representing banks in commercial and criminal litigation initiated by or against the banks.

We advise some of the leading banks in the UAE on all banking transactions, and drafted and reviewed all banking forms and contracts, including credit facilities documentation, loan agreements, syndicated loans, securities and mortgages and pledges, and unified terms and conditions for account opening. Our lawyers possess an intimate understanding of the local legal and economic markets as well as its governing laws and customs in the banking industry and have a long history of advising in landmark UAE and cross-border complex, high-profile banking and financial transactions.

## Insurance

ProConsult has been closely involved with the leading Insurance companies in the UAE. We advise insurance companies, brokers and agents on insurance regulations, policies and laws. This includes providing legal opinions on matters relating to motor vehicle insurance; third party liability; subrogation; launching of new insurance products; distribution agreements and mergers and acquisitions involving insurance or reinsurance entities.

Our Experienced Lawyers are well versed in insurance litigation, and represent clients on matters relating to liability, policy enforcement, disputes pertaining to insurance and reinsurance coverage, motor accidents, claims handling, including complex insurance-related litigation, and re-claim against other insurance companies




## Employment Law

The Employment Law practice at ProConsult Advocates & Legal Consultants provides legal advice to all employees, and companies operating in the UAE, and human resources managers, on employment related matters, whether contentious or non-contentious, in UAE law as well as DIFC law.

Our attorneys have represented clients in a wide area of disputes, including unfair dismissal, termination for redundancy, claims for post-termination entitlements and gratuity, enforcement and contesting of employment contracts, including confidentiality and non-competition clauses, discrimination and harassment claims, wage claims as well as other disputes arising out of the employer-employee relationship. Our lawyers are well versed in handling employment claims with the Dubai courts, DIFC Courts, the Abu Dhabi Courts and other UAE Courts in general.



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## Family Law

ProConsult's team of family lawyers have years of combined experience in all categories of cases relating to Family Law. We understand that family matters relating to contentious issues being decided in Family Courts are sensitive and at times painful. The need of the hour is a lawyer who can help you through this difficult time. The importance of an experienced and skilled family lawyer who has to prepare your case & protect your rights cannot be overlooked

The team is dedicated to understanding the complexity and the sensitivity involved in the family dispute and provide with the most desired solution in light of the client's concern. Our lawyers have consistently and strategically delivered an unrivalled level of customer satisfaction over the past years.


ProConsult team provides expert services specifically in terms of Divorce cases in light of Sharia Law and Foreign Law, Custody and Alimony cases where custody or maintenance of children is involved and Domestic Violence where our team of lawyers assist to all your grievances.

## Criminal Law

ProConsult Advocates & Legal Consultants, with more than 25 years of experience in criminal law, have a proven track record of providing the best criminal advice to those who are being investigated or facing prosecution for criminal offences.

We represent clients in criminal cases ranging from bounced cheques to criminal fraud, breach of trust, theft, defamation and libel. Our Expert Lawyers are well versed with the UAE Criminal laws and Criminal Justice System, with a wealth of experience in representing both individuals and corporate entities in criminal proceedings before UAE courts in all seven emirates and handling complex litigation matters.

As UAE Criminal Law contains provisions derived from Islamic Sharia law, certain crimes and criminal provisions require specific knowledge and interpretation of Islamic Sharia. Our Expert Lawyers are well equipped to advise and assist with all types of criminal matters in the UAE

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## Information Technology & Cyber Crime Law

Our practice places emphasis on electronic business and Internet law, as well as software and computer law. We advise and represent IT companies who wish to establish a presence in Dubai Internet City.

We also advise clients on legal aspects of technology transfer and electronic business, including: VPN and VoIP, Terms & Conditions and Privacy Policy, Electronic Contracting, Privacy and Data Protection, Content Licensing, Digital Signatures, Domain Name Infringement, Domain Names, E-Commerce, Electronic Security, Internet Liability, Internet Licensing and Internet Litigation.

## Wills & Inheritance

ProConsult team is specialized in Wills, Estate Planning and Inheritance as a matter of fact our team provides expert advice to the UAE - expatriates community and the guidelines of securing assets to their family and next of kin. Our services extend to include drafting of Wills for Muslims and Non-Muslims, which are notarized in Dubai as well as through the mechanism of the Will and Probate Register in DIFC.

Our lawyers have vast experience in sophisticated estate planning strategies and techniques and are very knowledgeable in related areas including: Family Business Succession Planning, Structuring of Family Holdings, Estate Planning, Asset Management and Distribution of Decedent's Estate. *Leges vigilantibus, non dormientibus, subveniunt.*

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*"The laws aid the vigilant, not the negligent."*

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## Our Affiliations & International Legal Services

### International Law Firms (ILF)

ProConsult is a member of International Law Firms (ILF), an international network of firms with a first class reputation in the area of commercial legal services, with approximately 70 branches and law offices in 47 countries to date (Argentina, Australia, Austria, Belgium, Brazil, Canada, Colombia, Congo, Costa Rica, Cuba, Cyprus, Ecuador, Finland, France, Germany, Greece, Guatemala, Honduras, Hong Kong, Hungary, India, Ireland, Italy, Latvia, Lebanon, Luxembourg, Macedonia, Malaysia, Malta, Mexico, Netherlands, Nigeria, Panama, Peru, Poland, Russian Federation, Saudi Arabia, South Africa, Spain, Switzerland, Turkey, United Arab Emirates, United Kingdom, United States, Uruguay, Venezuela).

ProConsult is accordingly able to advise its clients and assist them professionally and adequately through its ILF Branch Offices in almost all jurisdictions of the world.

### MSI Global Alliance (MSI)

ProConsult is also the leading Dubai law firm associate of the MSI Global Alliance (MSI), which is considered as an international alliance of independent accounting and law firms that hold more than 250 associate corporations in almost 100 nations.

The MSI associate companies are counted as the most esteemed, English-speaking, specialized services organizations in their local markets. These companies share a mutual aspiration to deliver partner-led, personal, monetarily worth solutions to the cross-border difficulties tackled by different businesses. ProConsult's association with MSI allows the company to quickly get the most dependable, local expertise wherever around the globe customers are involved in some trade or cross-border transaction.

<https://www.msiglobal.org/>



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